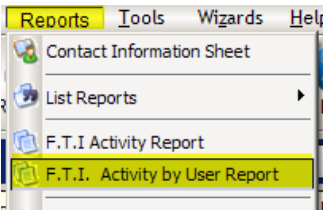
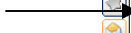




Customer Frontline™ will generate a management report that statistically tabulates the number of registered customer contacts that are entered through the “F.T.I.” notepad utility. F.T.I. is the acronym for “full time initiative”. Many companies use this report to determine the level of effort made by each employee to cultivate relationships and sales with customers. The report organizes itself by your chosen date range and then by user and by contact category, see below.

Notepad entries



Click “Reports” in the top menu, a drop down menu will be displayed. Select the F.T.I. Activity by User Report.

Select the date range for your report as shown to the right. Select from one of the four report display options in the upper toolbar. See sample report below.

Notes by User Summary

Sample Report

Starting: 01/01/2010
 Ending: 03/31/2010

Note Type	Total	ADS	JHIL	JKEN	SPOR
A) Rental contract	1				1
D) Meet at school	3	2		1	
E) Demonstrate-show	2		1	1	
Email Recv	4	4			
Email Sent	3	3			
J) Other	2	1			1
Totals:	15	10	1	2	2